

The Challenge

For many organizations, identifying, and then pursuing, the many funding opportunities available through federal, state, and foundation channels is a challenging and oftentimes a tedious process. As more organizations increasingly rely on grant funding to subsidize their budgets, it is as important as ever that they have the means to find the right grants for their needs in a timely and efficient manner.

The majority of organizations experience a distinct lack of visibility regarding available grant opportunities and the related program requirements. Organizations often select the wrong funding opportunities for their particular projects, or even worse, approach the grants process from the wrong direction. The organization will select a grant not because it fits their needs, but because they believe the funding can be easily won. Only after they receive an award notice will they try to develop a project that meets their organizational needs - a system that is both inefficient and arduous. Meanwhile, truly beneficial grant opportunities are missed because grant notices are discovered too late or lost in the shuffle of day-to-day operations. With application due-date windows shrinking, becoming aware of a grant late in the process can mean the loss of hundreds of thousands of dollars for a high-priority project.



The Solution

eCivis[®] Grants Network: ResearchSM is an integral component of our revolutionary Grants Network[®]. Our company invests more than 40,000 hours of research each year on federal, state, and foundation grants to ensure that users will find the best funding opportunities for their projects. With our proprietary research and analysis, users enjoy long lead times that allow them to produce better applications. Our customized search tools enable users to enjoy rapid results across any and all parameters. In addition, rollover summaries allow users to access vital information without having to waste time opening files or downloading content. With our automated search agents, updates, and daily/weekly emails, Grants Network: Research does all the heavy lifting, and enables organizations to become truly proactive.

Key features and benefits of Grants Network: Research:

Comprehensiveness: No other source provides access to as many federal, state, and foundation grants through a single interface. Our innovative system includes more than 10,000 grant programs, representing more than \$300 billion in potential funding. All the documents related to specific grants are provided in easily accessible PDF format. Examples of such documents include the Notice of Funding Availability, Application, and Award files. Information regarding previously funded applications is also available, offering potential applicants a glimpse at what it takes to create a winning proposal.

Timeliness: Grants Network: Research is the only grants management system constantly updated by professional researchers to provide the most concise and high-quality grants information available. Combine the constant updates with 24 hours-a-day availability from any web interface, and there is no reason for a missed deadline. In addition, grant opportunities, along with the needed information to improve an organization's grants performance, are sent directly to our users using the preferences they choose.

Accuracy: The eCivis research team works hard to eliminate errors, omissions, and unclear information, resulting in the most accurate grants information available. We communicate regularly with program officers at the funding agencies to get all the

information correct. In fact, Grants Network: Research is so accurate that many funding agencies correct their information based on our analysis.

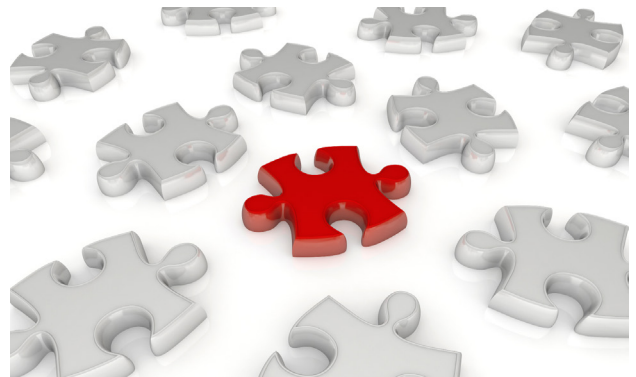
Searchability: Grants Network: Research takes advantage of the best technology available for construction, lexicons, and search engines to dramatically decrease search time. Search by agency, eligibility, local government relevance, area of interest, keyword, and more.

Critical Inside Information: eCivis' dedicated staff of Research Analysts speak with dozens of program officers every day, and post detailed notes in Grants Network: Research that give our users a competitive advantage in the grants process.

Internal Accountability: Grants Network: Research provides critical information on all grants research activity within an organization, increasing communication and cooperation, and streamlining the grant-finding process. No longer will departments compete against each other for the same funding.

Unparalleled Support: eCivis' team of Client Services Associates work hard to ensure that our customers receive the training and support necessary to be successful. A dedicated Client Services Associate will provide personalized support through the life of a contract.

Unlimited Access: Users have access to Grants Network: Research anytime, anywhere, and from any internet connection - accessibility that will reduce the amount of time spent researching grants, while simultaneously increasing search results and boosting grants performance.



eCivis: Trusted by Organizations Nationwide

Organizations across the nation increasingly rely on eCivis to propel their grants performance. As more organizations join our partnership, we continue to invest to offer new and better products and enhanced customer service and support — always driven by our customers' needs. From our humble beginnings, we have strived to put the needs of our customers first, which has enabled us to rapidly serve hundreds of the most effective grants organizations nationwide. Your grants success is our key measurement of performance, and we look forward to your organization becoming our next success story.

For more information about eCivis's products and services please e-mail grantinfo@ecivis.com, call toll-free at (877) 232-4847, option 1, or visit us on the web at www.ecivis.com.